# HOW TO GET YOUR FIRST YACHT JOB





Welcome to your new career on superyachts!

If you find this free guide useful please share it:)



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# STARTING OUT

I have been working in yachting for more than 8 years now, and want to use my experience and knowledge to help others navigate joining the industry.

It can be daunting when you start, and often you are getting conflicting advice from every direction. There is no single way to get your first job in yachting, everyone has a different story to how they started.

Maybe you will get lucky and land a job within days or weeks. Maybe you will be looking for months. It's not always easy. But hopefully, I can help arm you with some advice to get your foot in the door quickly.



Networking is super important.

Making friends with others in the industry, but also with other "greenies" (you never know, they may need more than one day worker)

Having a professional CV to show captains and crew agents will do you wonders.

Signing up to the right crew pages and agencies is helpful when you are trying to get your foot in the door.



# TO ENSURE YOU HAVE THE BEST CV TO MAKE THE RIGHT FIRST IMPRESSION

Everyone has their own opinion on how to land that first job, and there are many tricks and tips.

But without a great looking CV, you may never get that first interview.



# WHY YACHTING?

If you have made it this far, you probably already know that yachting is for you and you are excited to join the industry.

But for those who are still exploring the idea, let me explain how great this industry can be!

- Worldwide Travel! Depending on the yachts programme, you could find yourself with weekends off in the Caribbean or the South Of France.
- Connecting to amazing new friends from all walks of life! Some of the greatest people I know have come from working on yachts.
- The money! Let's face it, we are also here to make some cash. Enjoy those tips and invest wisely. Some crew are also able to take advantage of their country's tax-free systems too.
- Learning new skills! yachting gives you the chance to upskill with various courses and progress through the ranks for longevity.
- Clout. Because you will be living the dream and the envy of many of your land-based friends!







# ENTRY LEVEL ROLES ON BOARD



### DECK

The most common transferrable skills from land for deck crew are Carpentry, Sailing schools, and a keen interest in water sports.



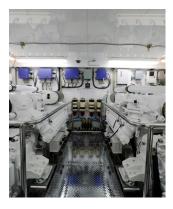
### CHEF

If you have a culinary degree or some restaurant experience you might be cut out to work in the galley on a superyacht.



STEWARDESS

If you have ever worked in a cafe or restaurant, you might be perfect for service. If you have hotel experience, housekeeping could be your thing!



### ENGINEERING

Without previous formal engineering certificates, you can still enter yachting as an engineer, usually by having an AEC certificate.

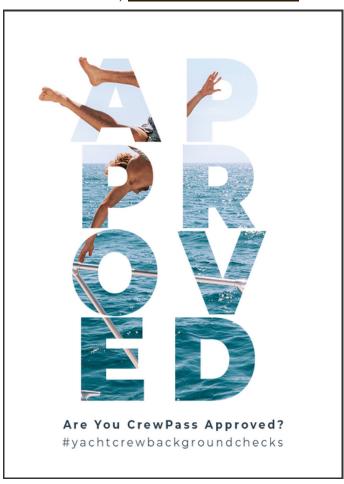


# CREWPASS

The yachting industry is highly competitive and continuously growing. Therefore, they are offering accreditation for crew which ensures employers that they are a safe placement option which in return allows them to stand out. A vessel or a crew agency is more likely to hire someone who has been thoroughly vetted over someone that isn't, which is why their services give CrewPass Approved crew the competitive advantage.

Multiple agencies have proven that safety is a major priority, so they are supporting Crew Pass. Thus, if you are a crew member with the CrewPass accreditation, leading crew agencies such as Bespoke Crew, Viking Crew, Quay Crew and Wilsonhalligan and Thesuperyachtchef support and encourage your accreditation.

To learn more, head to our website.



Why Should I show my Crew Pass Approval on my CV?

- You are instantly recognised as a trustworthy candidate.
- Your CV stands out with a personal Crew Pass accreditation number which is easily fact checked on their website.
- Crew Agents will be happy to see your accreditation as it shows your willingness to gain longevity within the industry.



# GET YOUR FIRST MONTH FREE!

Yacht crew looking to stand out with a Crew Pass approved account can take advantage of getting their first month free when they sign up using the discount code "superyachtev"





# COURSES



Before you start applying for yacht jobs you must have the following courses completed at a minimum.

- STCW 95
- ENG1 (this is your medical)

Depending on what department you intend to work in, the following courses will be very helpful to have.

- Yachtmaster (Deck)
- AEC (Engineering)
- Ships Cook COC (Galley)
- WSET (Interior)
- Massage/PT/Beauty
- Drone Driving
- PADI

A B1/B2 visa for working in the US is advantageous as is a COVID vaccination.



# YACHTING HUBS



### **FLORIDA**

Fort Lauderdale, West Palm Beach and Miami are popular starting cities for American yachties. You must have a US passport if you wish to dockwalk. Fort Lauderdale also has crew agents and training schools.



### **FRANCE**

Antibes and Monaco are very popular for green yacht crew. There are many crew houses in Antibes and the train is easy to travel between ports for dockwalking. Many crew agents also have offices locally in Antibes.



### <u>SPAIN</u>

Palma De Mallorca and Barcelona are the two main yachting hubs. Palma has a lower cost of living when you are shoreside, but both offer an interesting entry to yachting



# WRITING A CV FOR YACHTING



A cv for yachting is very different to a business Cv you may be used to using on land. It is important that you reflect who are you and your experience clearly and effectively in order to get to the interview stage.

The layout is slightly different to a land CV and you will need to include a photo.

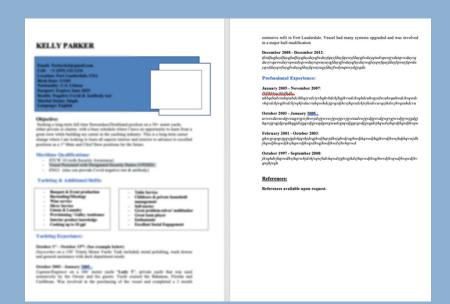
With every template purchase, I include an in-depth guide to yacht CVs to ensure yours is written correctly and looks amazing!



# BEFORE AND AFTER









### WHICH CV CATCHES YOUR EYE FIRST?

A cv designed in Microsoft Word doesn't cut it anymore, you need to stand out with a properly formatted CV with the professional use of colour and font.



# CV TEMPLATES

If you have the time and basic computer skills, order a template.

We have a whole library of CV templates for you to choose from and they are perfect for all roles on board.

The layout is yacht spec already, all you have to do is fill in the gaps with your own information and upload your CV picture. You can update this template as much and as often as you want- you have control!

Along with the template is a step by step guide to using it, and of course, if you get stuck, I am happy to assist.



US Passport (exp 2028) STCW (exp 2026) ENG1 (exp 01/24) PDSD PADI Open Water True Non Smoker No visible tattoos

### SKILLS

This is also a great place to list your interests

It is best to list your yacht relevant stuff first such as tender driving or windsurfing to stand out.

### CONTACT

+1 303 123 456 yourname@gmail.com

### REFERENCES

John Spears | Captain M/Y Sample Captain@MYSample.com +1 305 123 1234

> Jane Spears | Manager Landjob@landjob.com + 44 7012 345 678

### SARA SPEA

### **JOB POSITION**

Create a great introduction to yourself, drawing experiences and how that can help you in yachting skills. Let employers know WHY you are the best of and what you can bring to the latter is also important to avoid clickes and overteen.

It is also important to avoid cliches and overuse o Keep it simple, direct and to the p

### **YACHTING EXPERIENCE**

Position on board | Dates Employed Yacht Name | Size | Charter or Private

- Daily Duties and areas you excelled at.
- An idea of how busy the programme was, or yard periods etc to show what you have learn
- · Additional relevant information about your d

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- Additional relevant information about your d

### LAND EXPERIENCE

Position | Dates Employed Company Name | City or Country Location

- Daily Duties and areas you excelled at.
  Additional relevant information about your do
- Additional relevant information about your over to a yachting role if possible

ONLY 50 EUROS

EDIT IT YOURSELF

# ORDER HERE



# SOME OF OUR TEMPLATES



### TIA SPEARS JOB POSITION

POSITION ON BOARD | DATES EMPLOYED

YACHTING EXPERIENCE

SKILLS is also a great place to your interests.

### CONTACT

REFERENCES

### LAND EXPERIENCE

POSITION | DATES EMPLOYED

Company Name | City or Country Location

Daily Duties and areas you excelled as.

Additional relevant information about your duties that transfer over to a yachting role if pessible

### 

REFERENCES



SKILLS This is also a great place to In interests.

### +1 303 123 456

### YACHTING EXPERIENCE

LAND EXPERIENCE

Position | Dates Employed
Company Name | City or Country Location

- Daily Busies and areas you excelled at.

- Additional relevant information about your duties that transfer over to a yachting role if possible



### Karen Spears

### STCW | ENGI | PDSD | WSET Level 2 | US Passport | COVID Vax

Stewardess | July 2019 - Dec 2021 M/Y Sample | 48m | Charter

### Feb 2019- June 2019

Bartender and server for the main bar, pool bar, fine dining, restaurant and baroquets in a high-end both for demestic and international twolflers and resident violences.

The Vacht Club Hotel Luxury Residences | 2014-2016 Bartender and server.

Skills Summary Interests References





### SKILLS

REFERENCES

### KATE SPEARS

### YACHTING EXPERIENCE

POSITION ON BOARD | DATES EMPLOYED
Yacht Name | Size | Charter or Private

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Additional relevant information about your date.

POSITION ON BOARD | DATES EMPLOYED

LAND EXPERIENCE

POSITION | DATES EMPLOYED

Company Name | City or Country Location

- Daily Duties and areas you excelled at.

- Additional relevant information about year duties that transfer over to a yaching role if possible





# FAQ



### CAN I EDIT MY TEMPLATE?

Yes! You retain full control of your template and you can even change the colours or fonts as you wish. You can update it whenever you need to. There are no ongoing costs.

## WHAT COMUPTER SYSTEMS DO INEED?

The software is free to use, and you can save your CV as a PDF file or Word file for easy uploading and emailing. A guide to editing your template is included, only very basic computer skills and an internet connection are required.





### <u>I'M NEW TO YACHTING- HELP!</u>

We include all the information you need to get started in yachting- from how to write your cv, to whom to contact for work, and more! You will be surprised how many land-based skills are transferrable.



# HOW TO USE YOUR TEMPLATE

Ordering a template to update yourself is super simple and you can have a new CV in as little as 1 hour!

### ORDER YOUR TEMPLATE

Choose your favourite style and complete payment. You will then be sent the link to your template and an in-depth how-to guide.

2

### LOGIN AND EDIT

Get creative personalising your new CV template!

3

### SAVE AND SEND

Save your CV and send it out to recruiters and update your online profiles.



# FULL ASSISTANCE



If you prefer to be handsoff, you can also order the full assistance package.

I will professionally edit your CV, ensuring the grammar is correct and there are no typos.

Your layout will be bespoke and personalised just for you.

You will receive both the PDF and Word file formats and future edits will be free to ensure your CV always looks its best!

200 EUROS

FUTURE EDITS FREE

## ORDER HERE



# HOW TO GET YOUR FIRST INTERVIEW

Remember: a CV is just to open the door to getting you the interview.

You still have to show your skillset and back yourself in the phone or face to face interviews too before you can land that dream yacht job!



# CREW AGENTS

Now that you have a perfect yacht CV in your hand, you need to get this in front of any many recruiters as possible.

The below crew agents are some of our favourites.

Google each agency to try to find out who is managing the recruitment for your preferred department and contact them directly.

Send them your CV along with a personalised introduction of yourself to create that first connection.

- Bluewater Yachting
- Viking Crew
- YPI
- YOA
- Cotton Crew
- Quay Crew
- Wilson Halligan
- Saltwater Recruitment
- Camper & Nicholsons Recruitment
- The Crew Hunter
- Crew & Concierge
- IYCrew
- Mymuybueno (Chefs)
- Bespoke Crew



# SOCIAL LISTINGS & DOCKWALKING

Of course, there are other ways to get your foot in the door. The following social networks may help.

- www.thesuperyachtchef.com
- www.theyachtstew.com
- www.thecrewcoach.com

Also search groups on Facebook, particularly, Palma Yacht Crew, Antibes Yacht Crew and Fort Lauderdale Yacht Crew.



Dock walking is illegal in some ports, and of course, in the US unless you are American. Don't get caught out!

There is a handy <u>online</u> guide to dockwalking here.



# WHY CHOOSE US

I have been working on yachts for more than 8 years and I am one of the few yacht cv writers who has actually spent time in the industry recently, but here are more reasons why we know best...

### ENGLISH SPEAKING

Your CV will be edited by a native English speaker with a background in tech journalism and web design. It will look visually appealing and have the correct language used.

2

### **AFFORDABLE**

We offer options for those who want to edit their own template to keep the price down, or you can go for the bespoke package to save time.

3

### WELL CONNECTED

We are connected with many yacht crew businesses such as Crew Pass, The Superyacht Chef and various crew agencies.



# STAY CONNECTED

hello@superyachtcvs.com www.superyachtcvs.com

I'm ready to order my CV now!

